Emory Sociology

SOCIAL PSYCHOLOGY

Reading List for Prelim Exam

(Revised June 2021)

The reading necessary to prepare for the Ph.D. preliminary examination in a graduate field of specialization occurs over the entire period of graduate work. Many of these works listed below are assigned in connection with social psychology seminars. Students should pursue other works on their own. Students should be familiar with the arguments and the general patterns of results in the works listed.

GENERAL REFERENCES (specific chapters noted in various sections below)

Burke, Peter J. (Ed.). 2018. *Contemporary Social Psychological Theories* (2nd edition). Stanford, CA: Stanford University Press.

Delamater, John and Amanda Ward (Eds.). 2013. *Handbook of Social Psychology* (2nd edition). New York: Springer.

Hegtvedt, Karen A. and Cathryn Johnson. 2018. *Social Psychology: Individuals, Interaction, and Inequality.* Thousand Oaks, CA: Sage.

SOCIAL COGNITION

General

Fiske, Susan T. and Shelley E. Taylor. 2021. *Social Cognition: From Brains to Culture.* Los Angeles: Sage. (see specific chapters noted in various sections below)

Hegtvedt and Johnson, Chapter 5

Zerubavel, Eviatar. 2019. "Cognitive Sociology: Between the Personal and the Universal Mind." Pp. 31-41 in *The Oxford Handbook of Cognitive Sociology*, edited by W. H. Brekhus and G. Ignatow. Oxford: Oxford University Press.

Categorization, Priming, and Impression Formation Processes

Fiske and Taylor, Chapters 1, 2, 3 (pp. 67-68, 74-97), 4 (pp. 117-30)

Mann, Thomas C. and Melissa J. Ferguson. 2015. "Can We Undo Our First Impressions? The Role of Reinterpretation in Reversing Implicit Evaluations." *Journal of Personality and Social Psychology* 108: 823-49.

Monroe, Brian M., Bryan L. Koenig, Kum Seong Wan, Tei Laine, Swati Gupta, and Andrew Ortony. 2018 "Re-examining Dominance of Categories in Impression Formation: A Test of Dual-Process Models." *Journal of Personality and Social Psychology* 115: 1-30.

Social Comparisons

Baldwin, Matthew and Thomas Mussweiler. 2018. "The Culture of Social Comparison." Proceedings of the National Academy of Science 115: E0967-74.

Brown, Douglas J., D. Lance Ferris, Daniel Heller, and Lisa M. Keeping. "Antecedents and Consequences of the Frequency of Upward and Downward Social Comparisons at Work." *Organizational Behavior and Human Performance* 102: 59-75.

Suls, Jerry and Ladd Wheeler. 2012. "Social Comparison Theory." Pp. 460-82 in *Handbook of Theories of Social Psychology* (vol. 1), edited by P. A. M. Van Lange, A. W. Kruglanski, ad E. T. Higgins. Thousand Oaks, CA: Sage.

Social Inference, Attribution. Cognitive Heuristics, and Biases

Fiske and Taylor, Chapters 5 (pp. 127-37, 145-57) , 6, 7, 8 (pp. 227-50)

Okten, Irmak Olcaysoy and Gordon B. Moskowitz. 2018. "Goal Versus Trait Explanations: Causal Attributions Beyond the Trait-Situation Dichotomy." *Journal of Personality and Social Psychology* 114: 211-29.

Todd, Andrew R., Daniel C. Molden, Jaap Ham, and Roos Vonk. 2011. "The Automatic and Co-Occurring Activation of Multiple Social Inferences." *Journal of Experimental Social Psychology* 47: 37-49.

Stereotyping, Expectancies, and Intergroup Processes

Burke, Chapter 5

Delamater and Ward, Chapter 18

Fiske and Taylor, Chapters 11, 12, 15 (pp. 450-71]

Hegtvedt and Johnson, Chapter 12

Prati, Francesca, Richard J. Crisp, and Monica Rubini. 2021. "40 Years of Multiple Social Categorization: A Tool for Social Inclusivity." *European Review of Social Psychology* 32: 47-87.

Sherman, Jeffrey W., Steven J. Stroessner, Frederica R. Conrey, and Omar A. Azam. 2005. "Prejudice and Stereotype Maintenance Processes: Attention, Attribution, and Individuation." *Journal of Personality and Social Psychology* 89: 607-22.

Attitudes: Fiske and Taylor, Chapters 9, 10, 15

GROUP PROCESSES

Status

Burke, Chapter 11, 12

Hegtvedt and Johnson, Chapter 8

Berger, J., S. Rosenholtz, and M. Zelditch, Jr. 1980. "Status Organizing Processes." *Annual Review of Sociology* 6: 479-508.

Brezina, Timothy and Kenisha Winder. 2003. "Economic Disadvantage: Status Generalization and Negative Racial Stereotyping by White Americans." *Social Psychology Quarterly* 66: 402-418.

Correll, Shelley J. 2004. "Gender, Status and Emerging Career Aspirations." *American Sociological* Review 69: 93-113.

Correll, Shelley, Cecilia L. Ridgeway, Ezra W. Zuckerman, Sharon Jank, Sara Jordan-Bloch, and Sandra Nakagawa. 2017. "It's the Conventional Thought that Counts: How Third-Order Inference Produces Status Advantage." *American Sociological Review* 82: 297-327.

Hysom, Stuart. 2009. "Status Valued Goal Objects and Performance Expectations." *Social Forces* 87: 1623-1648.

Melamed, David, Christopher W. Munn, Leanne Barry, Bradley Montgomery, and Oneya F. Okuwobi. 2019. "Status Characteristics, Implicit Bias, and the Production of Racial Inequality." *American Sociological Review* 84: 1013-1036.

Owen-Smith, Jason. 2001. "Managing Scientific Laboratory Work Through Skepticism." *American Sociological Review* 66: 427-452.

Ridgeway, Cecilia L. 1991. "The Social Construction of Status Value: Gender and Other Nominal Characteristics." *Social Forces* 70: 367-86.

Ridgeway, Cecilia L. 2011. *Framed by Gender.* Oxford: Oxford University Press. Chapters 3, 4, and 6.

Ridgeway, Ceclia L. 2019. *Status: Why is it Everywhere? Why Does it Matter?* New York: Russell Sage Foundation.

Legitimacy

Burke, Chapter 13

Hegtvedt and Johnson, Chapter 10

Johnson Cathryn, Timothy J. Dowd, and Cecilia L. Ridgeway. "Legitimacy as a Social Process." *Annual Review of Sociology* 32: 53-78.

Johnson, Cathryn, Karen A. Hegtvedt, Nikki Khanna, and Heather L. Scheuerman. 2016. "Legitimacy Processes and Emotional Responses to Injustice." *Social Psychology Quarterly* 79: 95-114.

Lucas, Jeffrey N. 2003. "Status Processes and the Institutionalization of Women as Leaders." *American Sociological Review* 68: 464-480.

Ridgeway, Cecilia L. and J. Berger. 1986. "Expectations, Legitimation and Dominance in Task Groups." *American Sociological Review* 51: 603-617.

Ridgeway, Cecilia L., Cathryn Johnson, and David Diekema. 1994. "External Status, Legitimacy, and Compliance in Male and Female Groups." *Social Forces* 72: 1051-1077.

Zelditch, M. and H. Walker. 1984. "Legitimacy and the Stability of Authority." *Advances in Group Processes* 1: 1-25.

Social Exchange and Power

Burke, Chapters 2, 7, 9

Delamater and Ward, Chapter 3

Hegtvedt and Johnson, Chapter 9

Emerson, Richard M. 1962. "Power-Dependence Relations." *American Sociological Review* 27: 31-40.

Kanter, R.M. 1977. "Power." Pp. 164-205 in *Men and Women in the Corporation.* New York: Basic Books.

Johnson, Cathryn. 1994. "Gender, Legitimate Authority, and Leader-subordinate Conversations." *American Sociological Review* 59: 122-35.

Kollock, Peter. 1994. "The Emergence of Exchange Structures: An Experimental Study of Uncertainty, Commitment, and Trust." *American Journal of Sociology* 100: 315-345.

Lawler, Edward J., Shane R. Thye, and Jeongkoo Yoon. 2008. "Social Exchange and Micro Social Order." *American Sociological Review* 73: 519-542.

Molm, Linda D., N. Takahashi, and G. Peterson. 2000. "Risk and Trust in Social Exchange: An Experimental Test of a Classical Proposition." *American Journal of Sociology* 105: 1396-1427.

Molm, Linda D., Monica M. Whitham, David Melamed. 2012. "Forms of Exchange and Integrative Bonds: Effects of History and Embeddedness." *American Sociological Review* 77: 141-65.

Thye, Shane R. 2000. "A Status Value Theory of Power in Exchange Relations." *American Sociological Review* 65: 407-432.

Thye, Shane R., David Willer, and Barry Markovsky. 2006. "From Status to Power: New Models at the Intersection of Two Theories." *Social Forces* 84: 1471-1495.

Whitham, Monica M. 2021. "Generalized Generosity: How the Norm of Generalized Reciprocity Bridges the Collective Forms of Social Exchange." *American Sociological Review* 86: 503-531.

Justice

Burke, Chapter 3

Hegtvedt and Johnson, Chapter 11

Barclay, Laurie J. and Tina Kiefer. 2018. "Approach or Avoid? Exploring Overall Justice and the Differential Effects of Positive and Negative Emotions." *Journal of Management* 40: 1857-1898.

Freundenthaler, Heribert H. and Gerold Mikula. 1998. "From Unfulfilled Wants to the Experience of Injustice: Women's Sense of Injustice regarding the Lopsided Division of Household Labor." *Social Justice Research* 11: 289-312.

Hegtvedt, Karen A. and Cathryn Johnson. 2009. "Power and Justice: Toward an Understanding of Legitimacy." *American Behavioral Scientist* 53: 376-399.

Hegtvedt, Karen A. and Christie Parris. 2014. "Emotions in Justice Processes." Pp. 103-26 in *Handbook of Sociology of Emotions,* edited by Jan Stets and Jonathan Turner. New York: Springer.

Jasso, Guillermina. 1983. "Fairness of Individual Rewards and Fairness of the Reward Distribution: Specifying the Inconsistency between the Micro and Macro Principles of Justice." *Social Psychology Quarterly* 46: 185-199.

Jost, John.T. and Aaron C. Kay. 2010. "Social Justice: History, Theory, and Research." Pp. 1122-65 in *Handbook of Social Psychology* (vol. 2), edited by S.T. Fiske, D.T. Gilbert, and G. Lindzey. Hoboken, NH: John Wiley & Sons.

Leung, Kowk. 2005. "How Generalizable Are Justice Effects across Cultures?" Pp. 555-86 in *Handbook of Organizational Justice,* edited by J. Greenberg and J. A. Colquitt. Mahwah, NJ: Lawrence Erlbaum Associates.

Lively, Kathryn J., Lala Carr Steelman, and Brian Powell. 2010. "Equity, Emotion, and the Household Division of Labor." *Social Psychology Quarterly* 73: 358-379.

Lotz, Sebastian, Anna Baumert, Thomas Schlösser, Franz Gresser, and Detlef Fechenhauer. 2011. "Individual Differences in Third-Party Interventions: How Justice Sensitivity Shapes Altruistic Punishment." *Negotiation and Conflict Management Research* 4: 297-313.

Miron, Anca M., Ruth H. Warner, and Nyla R. Branscmbe. 2011. "Accounting for Group Differences in Appraisals of Social Inequality: Differential Injustice Standards." *British Journal of Social Psychology* 50: 342-353.

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O'Reilly, Jane, Karl Aquino, and Daniel Skarlicki. 2016. "The Lives of Others: Third Parties' Response to Others' Injustice." *Journal of Applied Psychology* 101: 171-189.

Proudfoot, Devon and E. Allan Lind. 2015. "Fairness Heuristic Theory, the Uncertainty Management Model, and Fairness at Work." In *The Oxford Handbook of Justice in the Workplace,* edited by Russell S. Cropanzano and Maureen L. Ambrose. Online Publication DOI: 10.1093/oxfordhb/9780199981410.013.17

Schneider, Simone M. and Juan C. Castillo. 2015. "Poverty Attributions and the Perceived Justice of Income Inequality: A Comparison of East and West Germany." *Social Psychology Quarterly* 78: 263-282.

Schneider, Simone M. and Peter Valet. 2017. "Relative Standards and Distributive Justice: How Social Comparison Orientations Moderate the Link between Relative Earnings and Justice Perceptions." *Social Psychology Quarterly* 80: 276-287.

Skitka, Linda J., Christopher W. Bauman, and Elizabeth Mullen. 2008. "Morality and Justice." Pp. 407-24 in *Handbook of Social Justice Theory and Research,* edited by C. Sabbagh and M. Schmitt. New York: Springer.

Van den Bos, Kees. 2003. "On the Subjective Quality of Social Justice: The Role of Affect as Information in the Psychology of Justice Judgments." *Journal of Personality and Social Psychology* 85: 482-498.

Vermunt, Riël and Herman Steensma. 2016. "Procedural Justice." Pp. 219-236 in *Handbook of Social Justice Theory and Research,* edited by C. Sabbagh and M. Schmitt. New York: Springer.

Wenzel, Michael and Tyler G. Okimoto. 2014. "On the Relationship between Justice and Forgiveness: Are All Forms of Justice Made Equal?" *British Journal of Social Psychology* 53: 463-483.

Emotions

Burke, Chapters 6

Delamater and Ward, Chapter 12

Hegtvedt and Johnson, Chapter 7

Cahill, Spencer E. and Robin Eggleston. 1994. "Managing Emotions in Public: The Case of Wheelchair Users." *Social Psychology Quarterly* 57: 300-312.

Cordaro, Daniel T., Rui Sun, Dacher Keltner, Shanmukh Kamble, Niranjan Huddar, and Galen McNeil. 2018. "Universals and Cultural Variations in 22 Emotional Expressions across Five Cultures." *Emotion* 18: 75-93.

Collett, Jessica L. and Omar Lizardo. 2010. "Occupational Status and the Experience of Anger." *Social Forces* 88: 2079-2104.

Cottingham, Marci D., and Rebecca J. Erickson. 2020. "The Promise of Emotion Practice: At the Bedside and Beyond." *Work and Occupations* 47: 173-199.

Gengler, Amanda M. 2020. "Emotions and Medical Decision-Making." *Social Psychology Quarterly* 83: 174-94.

Harvey Wingfield, Adia. 2010. "Are Some Emotions Marked 'Whites Only'? Racialized Feeling Rules in Professional Workplaces." *Social Problems* 57: 251-268.

Hochschild, Arlie Russell. 1990. "Ideology and Emotion Management: A Perspective and Path for Future Research." Pp. 117-142 in *Research Agendas in the Sociology of Emotions*, edited by T. D. Kemper. Albany, NY: SUNY Press.

Johnson, Cathryn, Rebecca Ford, and Joanne Kaufmann. 2000. "Emotional Reactions to Conflict: Do Dependence and Legitimacy Matter?" *Social Forces* 79: 107-137.

Kemper, T. D. 2006. "Power and Status and the Power-Status Theory of Emotions." Pp. 114-134 in *Handbook of the Sociology of Emotions*, edited by Jan E. Stets and Jonathan H. Turner. NY: Springer.

Kroska, Amy and Trent C. Cason. 2019. "The Gender Gap in Business Leadership: Exploring an Affect Control Theory Explanation." *Social Psychology Quarterly* 82: 75-97.

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Lively, Kathryn and David R. Heise. 2014. "Emotions in Affect Control Theory." Pp. 51-75 in *Handbook of the Sociology of Emotions, Volume II,* edited by J. E. Stets and J. H. Turner. New York: Springer.

Lively, Kathryn J. and Brian Powell. 2005. "Emotional Expression at Work and at Home: Domain, Status, or Individual Characteristics?" *Social Psychology Quarterly* 69: 17-38.

Matsumoto, David and Hyi Sung Hwang. 2012. "Culture and Emotion: The Integration of Biological and Cultural Contributions." *Journal of Cross-Cultural Psychology* 43: 91-118.

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Thye, Shane, Edward J. Lawler, and Jeongkoo Yoon. 2019. "The Formation of Group Ties in Open Interaction Groups." *Social Psychology Quarterly* 82: 158-181.

Trettevik, Ryan. 2016. "Identities, Goals, and Emotions." *Social Psychology Quarterly* 79: 263-83.

Turner, Jonathan H. and Jane E. Stets. 2005. *The Sociology of Emotions.* Cambridge, UK: Cambridge University Press. Chapter 1, "Conceptualizing Emotions Sociologically."

Turner, Jonathan H. and Jan E. Stets. 2006. "Sociological Theories of Human Emotion." *Annual Review of Sociology* 32: 25-52.

SYMBOLIC INTERACTION

Burke, Chapters 1, 4, 5

Delamater and Ward, Chapters 2, 8

Some Foundational Readings

Du Bois, W. E. B. 1903. *The Souls of Black Folk*. New York: Penguin.

Eliasoph, Nina and Paul Lichterman. 2003. "Culture in Interaction." *American Journal of Sociology,* 108: 735-794.

Goffman, Erving. 1959. *The Presentation of Self in Everyday Life.* New York: Doubleday. Chapters I and III.

Goffman, Erving. 1967. *Interaction Ritual.* New York: Pantheon Books. Chapter 1.

Mead, G.H. 1934. *Mind, Self, and Society*. Chicago: University of Chicago Press. Pp. 42-82; 100-125; 135-200; 273-280; 298-302.

Stryker, Sheldon. 1980. *Symbolic Interactionism.* Caldwell, NJ: The Blackburn Press.

Social Self and Reflected Appraisals

Hegtvedt and Johnson, Chapter 3

Cooley, Charles Horton. 1983. "Looking-Glass Self." Pp.183-185 in *Human Nature and the Social Order* by C.H. Cooley. New Brunswick, NJ: Transaction Publications.

Khanna, Nikki. 2004. "The Role of Reflected Appraisals in Racial Identity: The Case of Multiracial Asians." *Social Psychology Quarterly* 67: 115-131.

Khanna, Nikki. "2010. 'If You're Half Black, You're Just Black': Reflected Appraisal and the Persistence of the One Drop Rule." *The Sociological Quarterly* 51: 96-121.

Killian, Caitlin and Cathryn Johnson. 2006. "'I'm Not an Immigrant!': Resistance, Redefinition, and the Role of Resources in Identity Work." *Social Psychology Quarterly* 69(1): 60–80.

McCall, George. 2003. "The Me and the Not-Me: Positive and Negative Poles of Identity." Pp. 11-25 in *Advances in Identity Theory and Research,* edited by Peter Burke, Richard Serpe, and Peggy Thoits. New York: Kluwer / Plenum.

Identity Processes

Hegtvedt and Johnson, Chapters 4, 12

Burke, Peter J. 1991. "Identity Processes and Social Stress." *American Sociological Review* 56: 836-849.

Burke, Peter. 2006. "Identity Change." *Social Psychology Quarterly* 69: 81-96.

Davenport, Lauren D. 2016. "The Role of Gender, Class, and Religion in Biracial Americans' Racial Labelling Decisions." *American Sociological Review* 81: 57-84.

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Hogg, Michael, D.J. Terry, and K.M. White. 1995. "A Tale of Two Theories: A Critical Comparison of Identity Theory with Social Identity Theory." *Social Psychology Quarterly* 58: 255-269.

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Snow, David and Leon Anderson. 1987. "Identity Work among the Homeless: The Verbal Construction and Avowal of Personal Identities." *American Journal of Sociology* 92: 1336-1371.

Stets, Jan and Peter Burke. 2000. "Identity Theory and Social Identity Theory." *Social Psychology Quarterly* 63: 224-237.

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Wilkins, Amy C. 2012. "Becoming Black Women: Intimate Stories of Intersectional Identities." *Social Psychology Quarterly* 75: 173-196.

Stigma

Goffman, Erving. 1963. *Stigma: Notes on the Management of Spoiled Identity.* New York: Simon and Schuster. Pp. 1-19; 73-104.

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